# ECANADA'S MILITARY HISTORY MAGAZINE 2022 MEDIA PLANNER









#### **ABOUT US**

## LEGION

### CANADA'S MILITARY HISTORY MAGAZINE

#### A TRUSTED RESOURCE FOR MORE THAN 90 YEARS.

Published since 1926, Legion Magazine is Canada's premier magazine for reaching the 55+ market on a national level. It's content engages readers through articles commemorating the efforts, bravery and sacrifice of those who served in Canada's military.

Legion Magazine delivers an unparalleled reach across multiple platforms including print, online and marketplace in English and French.

Circulation **175,516**\*

Readers per copy

**Total Readers** 

2.68\*\*

470,382





89%
OF READERS
FIND
ADVERTISING
RELEVANT\*\*



#### **READERS AT A GLANCE**

## **REACH ALMOST HALF A MILLION 55+ CONSUMERS** ON A NATIONAL LEVEL









of readers are 55+

spend more than one hour reading a copy of the magazine

are Legion members

## Top 5 actions taken after reading an issue

- **1.** Keep for future reference
- **2.** Passed on to someone else
- **3.** Visited a website for more information
- **4.** Investigated a product or service advertised
- **5.** Purchased a product of service advertised

## Products they use on a regular basis

- Prescription drugs
- Vitamins
- Over the counter pain relievers

## Top leisure activities:



Watching movies



**Sporting Events** 



Live performances



Galleries/museums



Exercising

Source: Legion Magazine 2018 Reader Survey

#### **ONLINE**

#### DRIVE DEEPER AUDIENCE ENGAGEMENT WITH A POWERFUL DIGITAL REACH

#### **DIGITAL AD SIZES AND CPM RATES:**

Calculate rates based on 45,000 impressions



Legion Magazine.com

Leaderboard (prime position)  $1120 \times 167$ 

\$31.69

Feature banner 1120 x 120

\$21.34

Half Skycraper Square  $307 \times 307$ 200 x 300 \$12.06

Skycraper

\$14.07 \$10.05

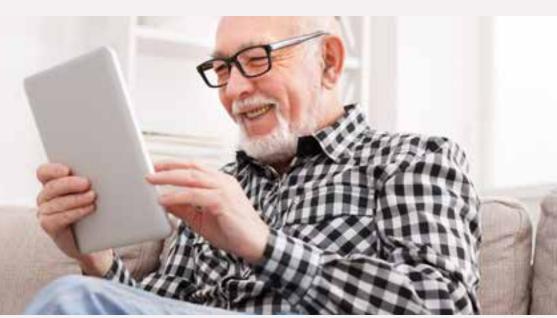
All ads must be RGB, JPEG or GIF format. No rotation on feature banner ads. Skyscraper and banner ads have maximum rotation of six. Based on a minimum buy of two months.

**WEBSITE REACH** 

1,941,810 AVERAGE MONTHLY HITS

75,574 AVERAGE MONTHLY VIEWS

8,241
AVERAGE PAGES VISITS PER DAY



#### **2022 EDITORIAL CALENDAR**



MILITARY HEALTH MATTERS
Medical trends and research



**FACE TO FACE**Debates over controversial questions from our history



**HEROES AND VILLAINS**Celebrated and notorious adversaries



**ARTIFACTS** Fascinating relics from military history



**O CANADA**Tales of deeds and people who shaped our country



**HUMOUR HUNT**Amusing stories from our readers



**ON THIS DATE**Highlights of historic events, day-by-day



**IN THE NEWS**In-depth coverage of Canadian communities, veterans benefits and today's military news

Issue	Space Closing Date	Material Due Date
January/February 2022	November 16, 2021	November 18, 2021
March/April 2022	January 17, 2022	January 19, 2022
May/June 2022	March 16, 2022	March 18, 2022
July/August 2022	May 16, 2022	May 18, 2022
September/October 2022	July 15, 2022	July 18, 2022
November/December 2022	September 16, 2022	September 19, 2022
January/February 2023	November 15, 2022	November 17, 2022

#### **2022 RATES**

NATIONAL RATES (gross rates)	A RATE	B RATE	C RATE
Four Colour	1-2 times	3-5 times	6+ times
Double page spread	\$25,634	\$23,819	\$22,784
1 page	\$13,494	\$12,539	\$11,994
2/3 or 1/2 page island	\$10,125	\$9,408	\$8,999
1/2 page	\$8,775	\$8,154	\$7,799
1/3 page	\$6,072	\$5,642	\$5,396
1/6 page	\$3,340	\$3,104	\$2,969
Black and one process colour			
Double page spread	\$24,197	\$22,484	\$21,506
1 page	\$12,735	\$11,833	\$11,319
2/3 or 1/2 page island	\$9,553	\$8,877	\$8,491
1/2 page	\$8,276	\$7,690	\$7,356
1/3 page	\$5,731	\$5,325	\$5,094
1/6 page	\$3,152	\$2,928	\$2,801
Black and White			
Double page spread	\$21,764	\$20,223	\$19,344
Full page	\$11,456	\$10,645	\$10,182
2/3 or 1/2 page island	\$8,583	\$7,975	\$7,629
1/2 page	\$7,445	\$6,918	\$6,617
1/3 page	\$5,160	\$4,795	\$4,586
1/6 page	\$2,868	2,665	\$2,549
1/12 page	\$1,473	\$1,369	\$1,309
per agate line	\$44	\$41	\$39
1" minimum	\$595	\$553	\$529

Legion Magazine conforms to the recommended standard specifications for advertising material for magazines printed wet-process web offset, as outlined in Canadian Advertising Rates & Data.

Contact your rep for French Supplement rates

REGIONAL RATES (gross rates)	WESTERN	EASTERN	ATLANTIC & QUEBEC	ONTARIO
Four Colour	Manitoba & points west	Ontario & points east		
Double page spread	\$19,159	\$19,936	\$17,605	\$18,382
1 page	\$10,086	\$10,494	\$9,268	\$9,677
2/3 or 1/2 page island	\$7,567	\$7,874	\$6,954	\$7,261
1/2 page	\$6,558	\$6,824	\$6,027	\$6,292
Black and one process colour				
Double page spread	\$18,085	\$18,818	\$16,618	\$17,351
1 page	\$9,518	\$9,904	\$8,746	\$9,132
2/3 or 1/2 page island	\$7,140	\$7,429	\$6,561	\$6,850
1/2 page	\$6,186	\$6,436	\$5,684	\$5,935
Black & White				
Double page spread	\$16,266	\$16,926	\$14,947	\$15,607
1 page	\$8,562	\$8,909	\$7,868	\$8,215
2/3 or 1/2 page island	\$6,415	\$6,675	\$5,895	\$6,155
1/2 page	\$5,565	\$5,790	\$5,113	\$5,339

<b>DIMENSIONS</b> (width x height)	
Ad Format	Measurements
Double page spread	Trim - 15" x 10.875" Bleed - 15.25" x 11.125"
Full page	Trim - 7.5" x 10.875" Bleed - 7.75" x 11.125"
2/3 page	Trim - 4.275" x 9.725"
1/2 page island	4.275" x 7.375"
1/2 page	6.5" x 4.475"
1/3 page vert.	2.0425" x 9.725"
1/3 page sq.	4.275" x 4.75"
1/3 page horiz.	6.5" x 3.25"
1/6 page vert.	2.0425" x 4.75"
1/6 page horiz.	4.275" x 2.4375"
1/12 page	2.0425" x 2.4375"

ONLINE ADVERTISING RATES (net rates)			
Banner Ads			
Leaderboard top of page* prime position	1120 x 167	CPM \$31.69 net	
Leaderboard Mobile	340 x 116	0.1.40.100.1.00	
Feature banner	1120 x 120	CPM \$21.34 net	
Square	307 x 307	CPM \$12.06 net	
Skyscraper Ads			
Skycraper	200 x 600	CPM \$14.07 net	
Half Skycraper	200 x 300	CPM \$10.05 net	

\* Requires second size to be effective on mobile device.

All ads must be RGB, JPEG or GIF format. No rotation on Feature Banner ads, Skyscraper and Banner ads have maximum rotation of six.

Based on a minimum buy of two months. Based on 45,000 impressions per month.

MUST PRE-PAY			
MARKETPLACE (net rates)			
Black and White	1-2 x	3-5 x	6+ x
1/6 page (2.0425" x 4.75")	\$2,010	\$1,867	\$1,786
1/12 page (2.0425" x 2.4375")	\$1,032	\$959	\$917
1/24 page (2.0425" x 1.1875")	\$536	\$498	\$476

OPPORTUNITIES
TO CONNECT YOUR
MESSAGING WITH
OUR READERSHIP.

#### ADVERTISING SPECIFICATIONS

#### **Terms and Conditions**

#### AGENCY COMMISSION

Fifteen percent (15%) of gross to recognized agencies.

#### **TERMS**

Net 30 days or as contracted. One percent (1%) per month interest on overdue accounts.

#### **TAXES**

Our published rates do not include applicable taxes, which will be added to invoices and clearly identified.

#### **PUBLISHER CONDITIONS**

Advertising material is subject to approval by the publisher. If an advertiser's contract is not fulfilled as specified, the advertiser agrees to pay the resulting short rates back to the best earned space rate applicable. Cancellations and space changes not accepted after closing date. Mail or fax contracts/insertion orders and material to:

#### **Dovetail Communications Inc.**

30 East Beaver Creek Road, Suite 202 Richmond Hill, ON L4B 1J2

Tel: 905-886-6640 Fax: 905-886-6615

E-MAIL legion@dvtail.com WEBSITE www.dvtail.com

#### **Mechanical Requirements**

#### **ELECTRONIC MATERIAL**

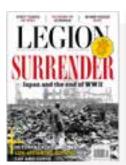
Digital files only. **PDF/X-1a files are preferred.** Alternate acceptable formats include: Macintosh format, InDesign CC, Illustrator CC, Photoshop CC (or earlier). Include all fonts and high-resolution images (300 dpi files for best resolution) in TIFF or EPS format (CMYK only). **To ensure the accuracy of all advertisements, a full-size colour proof must be provided.** The publisher shall not be liable for any advertisements received without a colour proof.

#### **FILE TRANSFER MEDIA**

DVD, CD, or e-mail. Smaller files can be e-mailed up to a maximum file size of 10MB. Send to chimes@dvtail.com.

#### **DESIGN SERVICES**

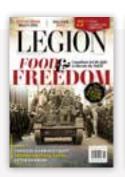
Complete design services are available at an additional charge. For details, please contact: Crystal Himes, chimes@dvtail.com, Tel: 905-886-6640





#### **SALES CONTACT**

Dovetail Communications Inc.
30 East Beaver Creek Road, Suite 202
Richmond Hill, ON L4B 1J2
Fax: 905-886-6615





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## **PUBLISHER**

## LEGION CANADA'S MILITARY HISTORY MACAZINE

Canvet Publications Ltd. 86 Aird Place Kanata, ON K2L 0A1

Tel: 613-591-0116

Fax: 613-591-0146

■ magazine@legion.ca

**У !** @Legion\_Magazine

## **ADVERTISING**



Dovetail Communications Inc. 202–30 East Beaver Creek Richmond Hill, ON L4B 1J2

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in ♥ @DvtailMags