

# MEDIA PLANNER 2017

# ABOUT US

*Wood Design & Building* is the official publication of the Canadian Wood Council, the national association representing manufacturers of Canadian wood products used in construction. Our inspiring and award-winning design and editorial offers a one-of-a-kind focus on wood as a primary structural resource in architecture.

#### Letter from the Editor



**Theresa Rogers Executive Editor** trogers@dvtail.com

For 20 years, every issue of *Wood Design & Building* has been packed with valuable and inspiring content that reaches architects and engineers all over North America.

Wood use as a structural material has grown and evolved a lot over the past 20 years and *Wood Design & Building* has evolved with it. This year, we're focusing on connecting with you faster and in more ways. In between print issues, you can find us online with our enhanced enewsletter. We also hope you'll visit our brand new website, and connect with us often on Twitter @WoodDesignMag.

Our goal has always been to promote the inspired use of wood and heighten the awareness of wood architecture, and that's one thing that never changes.

Here's to another year of inspiring design and construction ideas.



Source: Wood Design & Building Reader Survey 2013 conducted by Macorr Research, margin of error +/- 6.7% at a 95% level of confidence

**Total Audience** 

106,750

Canadian Conseil Wood canadien Council du bois

eil dien



# OUR AUDIENCE

## Why Reaching Our Readers Is Important:

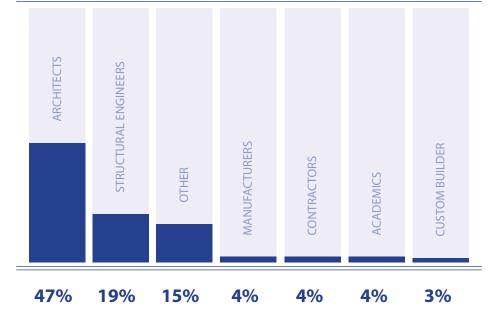
Our readers take action

- 98% say Wood Design & Building keeps them up to date
- **98%** say the magazine provides them with creative inspiration
- 95% agree Wood Design & Building is relevant to their line of business

#### Our readers are decision makers

**77%** are an owner or in a management position in their company

62% are involved with making financial decisions



Our Readers



Building design and construction professionals can rely on "Wood Design and Building" to provide them with accurate up-to-date information on the latest trends in the use of wood. The beauty, practicality and adaptability of wood in building construction is highlighted with excellent articles accompanied by an abundance of photographs! If you are not sold on wood construction, you will be after viewing the many projects documented in WD & B.

Henry Walthert, CAE Executive Director Wood Preservation Canada



# OUR ENGAGED AUDIENCE



Our readers want information on constructing with wood and wood products

73% would like more information on structural wood products

64% would like more information on architectural wood products

Residential, commercial and institutional projects keep our readers busy. They are currently working on an average of **3.8 wood projects.** On average, they bid on **31 wood design projects** a year. 51% are working on wood projects valued at between of **\$500,000** and **10,000,000**.

## **Purchasing Profile**



# Our readers are influenced to purchase through the following media:

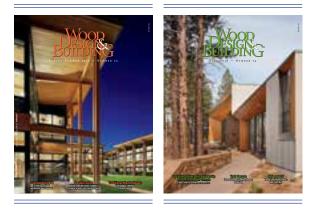
88%	TRADE PUBLICATIONS
86%	INTERNET
81%	TRADE SHOWS / CONFERENCES
78%	ADVERTISING

Source: Wood Design & Building Reader Survey, 2013

## INTEGRATED MARKETING OPTIONS

### Reach our engaged audience of architects, structural engineers, contractors and industry leaders

Print



Published 3 times a year, our award-winning editorial makes us an invaluable resource. Options include display ads, inserts/outserts, and cover wraps

Wood Design & Building Awards SPONSORSHIP



The Wood Design & Building Awards recognizing excellence in wood architecture. Sponsor an exclusive category and receive the benefits of a year long campaign. Honoured to have recieved Gold in the 2016 EXCEL awards. Website



www.wooddesignandbuilding.com Our newly designed website offers many options to reinforce your message and build an online presence.

#### **E-Newsletter**



Delivered directly to 16,000 readers 4 times a year providing you access to our highly targeted market between issues.

Sponsored Content

Create your own opportunities with sponsored content: • Website

• E-newsletter

## **Bonus Distribution:**

Find *Wood Design & Building* at Wood Solution Fairs, Greenbuild, AIA and more industry events across North America.

# EDITORIAL CALENDAR 2017



Our award-winning editorial and design makes *Wood Design & Building* an indispensable resource for architects, structural engineers, custom builders, contractors and specifiers.

## Spring/Summer April 2017

## Themes

AIA Special

Mass Timber Wall and Floor Systems

Tall Wood Buildings

Space closing: February 27 Material closing: March 6

\*Editorial calendar subject to change

## Fall September 2017

Themes

CLT

Fire Retarding Finishes

**Timber Frames** 

Space closing: July 28 Material closing: August 4

theBIG

.....

.....

#### Winter December 2017

## Themes

Software

NLT

Trusses

Space closing: October 27 Material closing: November 3

.....

**Bonus Distribution** Wood Solution Fairs,

Greenbuild, AIA and more.



Editorial Submissions Wood Design & Building will consider content that reflects the editorial position. Editorial content may be subject to change at the discretion of the editor. To submit content for consideration, contact Theresa Rogers at trogers@dvtail.com.



Named: #55 of TAPBI's "The Big 95" list of top B2B publications.

## 2015

Best Single Issue: Top 25 Issues Department: Honourable Mention Opening Page or Spread: Honourable Mention

2014 Best Single Issue: Top 25 Issues

**2012** Best Single Issue: Top 25 Issue

## 2009

Best Technical Article: Gold Best Single Issue: Top 25 Issues Front Cover, Photography: Honourable Mention

**2007** Best Single Issue: Top 25 Issues

# RATES AND DATA

#### **ADVERTISING RATES**

4-color	1x	3x	6х
Full page	\$5,450	\$5,180	\$4,920
2/3 page	4,905	4,660	4,430
1/2 page	4,090	3,885	3,690
1/3 page	3,545	3,370	3,200
1/4 page	3,000	2,850	2,710
DPS	9,265	8,800	8,360
Covers			
OBC	\$6,815	\$6,475	\$6,150
IFC/IBC	6,540	6,215	5,905

Inserts/Outsert available. Call for information.

#### WEB RATES AND SPECS (Rate for 3 months)

Banners	(pixels)	1x
Skyscraper	970 x 90	\$1,495
Top Placement	270 x 270	\$1,395
Second Placement	270 x 270	\$1,195
Third Placement	270 x 270	\$995

#### **E-NEWSLETTER RATES AND SPECS**

Banners	(pixels)	1x	4x
Skyscraper	125 x 300	\$1,495	\$1,345
Top Placement	488 x 72	\$1,395	\$1,255
Second Placement	488 x 72	\$1,195	\$1,075
Third Placement	488 x 72	\$995	\$895
Tile	125 x 125	\$695	\$625

#### DIMENSIONS

(INCHES)

Full page (trim)	8.375 x 10.75
Full page (bleed)	8.625 x 11
Full page (live area)	7.625 x 9.875
2/3 page vertical	4.75 x 9.875
1/2 page vertical	3.625 x 9.875
1/2 page horizontal	7.625 x 4.9375
1/3 page vertical	2.375 x 9.875
1/4 page vertical	3.625 x 4.75
1/6 page vertical	2.375 x 4.75
1/8 page horizontal	3.625 x 2.25
DPS	16.75 x 10.75

Please include crop marks and leave a bleed of .125 inch if required.



We can create a custom package that works for you. Contact us today for *Wood Design & Building* awards sponsorship, website advertising, and e-newsletter advertising rates.

#### **MECHANICAL REQUIREMENTS**

**Electronic Material:** Digital files only. PDF/X-1a files are preferred. Alternate acceptable formats include: Macintosh format, QuarkXPress 9, InDesign CS6, Illustrator CS6, Photoshop CS6

(or earlier). Include all fonts and high-resolution images (300 dpi files for best resolution) in TIFF or EPS format (CMYK only). To ensure the accuracy of all advertisements, a full-size color proof must be provided. The publisher shall not be liable for any advertisements received without a color proof.

**File transfer media:** DVD, CD, FTP or e-mail. Smaller files can be e-mailed up to a maximum file size of 10MB. Send to **design@dvtail.com** and **chimes@dvtail.com**.

**FTP Site:** ftp.dvtail.com. Please send an e-mail to ftp@dvtail.com for password information for the *Wood Design & Building* FTP site.

**Design Services:** Complete design services are available at an additional charge.

#### For details, please contact:

Roberta Dick, robertad@dvtail.com or Crystal Himes, chimes@dvtail.com, Tel: 905.886.6640

#### **TERMS & CONDITIONS**

**Agency Commission:** Fifteen per cent (15%) of gross to recognized agencies.

**Terms:** Net 30 days. Two per cent (2%) per month interest on overdue accounts.

**Taxes:** Our published rates do not include applicable taxes which will be added to invoices and clearly identified.

**Publisher Conditions:** Advertising material is subject to approval by the publisher. If an advertiser's contract is not fulfilled as specified, the advertiser agrees to pay the resulting short rates back to the best earned space rate applicable.

#### Mail or fax contracts/insertion orders and material to:

Dovetail Communications Inc. 30 East Beaver Creek Road, Suite 202 Richmond Hill, ON L4B 1J2 Tel: 905.886.6640 Fax: 905.886.6615 E-mail: wood@dvtail.com Website: www.dvtail.com

# Cancellations and space changes not accepted after closing date.

# NATIONAL ADVERTISING SALES

30 East Beaver Creek, Suite 202 Richmond Hill, Ontario L4B 1J2 Tel: 905.886.6640 Fax: 905.886.6615 Email: general@dvtail.com www.dvtail.com

#### PUBLISHER



Conseil canadian du bois

99 Bank St., Suite 400 Ottawa, Ontario K1P 6B9 Tel: 613.747.5544 Fax: 613.747.6264 www.cwc.ca

#### CONNECT WITH US:



